

Project Management in Purchasing

BENEFIT	This training creates a professional understanding of project management in purchasing, it's strategies, methods and tools and it outlines the current best practices. Its highly practical content aims to develop professional project management skills of the participants.
CONTENTS	<p>Project management principles</p> <ul style="list-style-type: none"> ▪ Projects and project management defined ▪ Types of projects and the role of purchasing in these projects ▪ Success factors for project management in purchasing <p>Planification and organization of projects in purchasing</p> <ul style="list-style-type: none"> ▪ The dynamic triangle: How to effectively plan goals, costs, resources and time in purchasing projects ▪ Roles, responsibilities, tasks and rights in purchasing projects ▪ How to put together high-performance project teams ▪ Cooperation with specialist departments and the line organization ▪ Risk assessment and risk avoidance strategies ▪ Typical planning mistakes in purchasing projects <p>Implementation of projects in purchasing</p> <ul style="list-style-type: none"> ▪ How to analyze the current sourcing strategy and develop improved, market –driven strategies ▪ Demand analysis: How to analyze costs in spend and processes along the entire value-chain and define improvement opportunities ▪ Market Analysis: How to identify and assess possible supply markets ▪ Market Research: How to find and qualify new suppliers ▪ “Best-In-Class”-Tender Process for cost reduction projects ▪ Success factors for the implementation of sourcing projects ▪ TOOL: Market Power Evaluation to define the sourcing strategy <p>Project steering and controlling</p> <ul style="list-style-type: none"> ▪ Finding solutions to conflicts between project objectives and operative day-to-day business ▪ How to monitor cost, time, resources and the achievement of goals ▪ Methods and KPI for controlling and measuring project performance
DURATION	2 days (Training No. MW02-US)
TARGET GROUP	Purchasers, Strategic Purchasers, Lead Buyer, Purchasing Managers
TRAINING METHODS	Input, discussions, teamwork, work on a real purchasing volume
REQUIREMENTS	None